

## BUYER

**Ghent, Belgium, Permanent contract, Full time, Starting date: ASAP**

### Delair

Delair is a world leader in professional UAVs and data solutions for Industries, Ag, Geospatial and Security. Its solutions revolutionize the way industries work with aerial digital data.

So far with customers in more than 80 countries, Delair's growth and expansion have been phenomenal.

By joining Delair, you will do much more than just participate to the development of worldwide industrial drone solutions. You'll help many industrial companies make strategic decisions based on reliable & cost-efficient data.

Imagine a job you can enjoy while having an impact on a brand-new market. You can make a difference every single day as you develop and implement your ideas as part of a brilliant, cutting-edge company!

It is in technical excellence and perpetual innovation process that we recognize ourselves. This is why we encourage innovative ideas and incent our teams to develop their creativity.

As a young, energetic and highly motivated team, we work in a stimulating and pleasant working environment. Dedication and innovation are rewarding and rewarded, giving you a unique opportunity to gain valuable and challenging experience in a rapidly growing business with passionate and easy-going enthusiastic people.

### Job description:

We are looking for a skilled Buyer to buy goods and services necessary for our business. You have the means and opportunity to raise our profits by making the most high-quality and cost-effective purchases. As a Buyer you are in constant interaction between your suppliers and your internal customers in an engineering environment. Communication skills will help you negotiate effectively and maintain profitable relationships. The goal is to acquire supplies that are critical for the success of our business operations. In this role you will report to the Purchasing Manager.

### Your missions:

- You are in charge of all the purchases for the site in Ghent
- Sourcing and selection of new suppliers
- You are in close contact with different departments to identify their needs and the required specification for your purchases
- Negotiate the best conditions with your suppliers
- Manage relationships with key suppliers to maintain quality of goods, timely delivery and compliance to terms of contracts
- Drafting of purchase contracts
- To keep abreast of the market trends and identify new suppliers, you monitor and prospect the market by attending events, fairs or exhibition
- Resolve potential conflict with suppliers
- Monitor stock levels according to our stock policy

## Your profile:

- Proven experience as a purchaser, buyer or other relevant role
- Bachelor in a technical field; Master will be considered a plus
- Demonstrable experience in negotiating prices, contracts and terms and conditions
- Knowledge of market research, data analysis and purchasing best practices
- Working knowledge of MS Office and purchasing software (e.g. Sage)
- Excellent communication and interpersonal skills
- A strong analytical mind-set and eye for detail
- Outstanding organizational skills
- Strong interest in innovative technological products
- You are curious and have a strong sense of teamwork
- Fluent in Dutch and English and a sound knowledge of French

