

# BUYER

#### **Ghent, Belgium – Full time – Permanent contract**

### **Job Summary**

We are looking for a skilled Buyer to buy goods and services necessary for our business. You have the means and opportunity to raise our profits by making the most high-quality and cost-effective purchases. As a Buyer you are in constant interaction between your suppliers and your internal customers in an engineering environment. Communication skills will help you negotiate effectively and maintain profitable relationships. The goal is to acquire supplies that are critical for the success of our business operations. In this role you will report to the Purchasing Manager.

#### Your missions

- You are in charge of all the purchases for the site in Ghent
- Sourcing and selection of new suppliers
- You are in close contact with different departments to identify their needs and the required specification for your purchases
- Negotiate the best conditions with your suppliers
- Manage relationships with key suppliers to maintain quality of goods, timely delivery and compliance to terms of contracts
- Drafting of purchase contracts
- To keep abreast of the market trends and identify new suppliers, you monitor and prospect the market by attending events, fairs or exhibition
- Resolve potential conflict with suppliers
- Monitor stock levels according to our stock policy

#### **Your profile**

- Proven experience as a purchaser, buyer or other relevant role
- Bachelor in a technical field; Master will be considered a plus
- Demonstrable experience in negotiating prices, contracts and terms and conditions
- Knowledge of market research, data analysis and purchasing best practices
- Working knowledge of MS Office and purchasing software (e.g. Sage)
- Excellent communication and interpersonal skills
- A strong analytical mind-set and eye for detail
- Outstanding organizational skills
- Strong interest in innovative technological products
- You are curious and have a strong sense of teamwork
- Fluent in Dutch and English and a sound knowledge of French



## **About Delair**

Delair, a leader in professional UAVs, provides aerial-imagery-based data to help industries make informed decisions. Experts in both long-range UAV manufacturing and data processing, Delair delivers end-to-end solutions, from data acquisition to business analysis. Created in 2011, Delair is represented in more than 80 countries and has over 100 global employees with specialized solutions in various sectors, including: agriculture, geomatics, transport, electric power, oil and gas, mining, and security.

In 2016, Delair is continuing to consolidate its position in the commercial UAS market by acquiring the UAS business of Trimble, Gatewing. Alongside its acquisition, Delair has signed strategical distribution agreements with Trimble.

Who is the team behind Delair? The ambitious and fast growing 100 people team is headquartered in Toulouse (France), with offices in Ghent (Belgium), Singapore and Los Angeles (USA).

#### **Our offer**

As a young, energetic and highly motivated team, we work in a dynamic and relaxed environment.

Imagine a job you can enjoy while having an impact on a brand new market and making a difference every single day as you develop and implement your ideas as part of a brilliant, forward-looking company whose drone solutions improve business efficiency!

We offer our team members a stimulating and pleasant working environment with competitive salaries. At Delair dedication and innovation are rewarding and rewarded, giving you a unique opportunity to gain valuable and challenging experience in a rapidly growing business with passionate and easy-going people.

#### **Interested?**

If you think you are the right person for these missions, please apply by sending your CV and motivation letter to <u>hr.belgium@delair.aero</u>.

Questions about the job or our company? Check our website <u>www.delair.aero</u> or contact Laura Gyselbrecht +329 335 05 15

